

# Siemens Mobility North America We transform mobility for everyone



# Technology to transform the everyday

Together with our customers and partners, we transform the everyday by creating sustainable mobility solutions.



# Siemens Mobility strategic priorities



#### **Customer impact**

We anticipate what our customers need before they even know they need it.

#### Technology with purpose

Innovative technology has been at the core of Siemens for more than 170 years and it will remain at the core of the future we're building.

#### Empowered people

Driving progress by empowering our customers, partners, and employees.



#### **Growth mindset**

Rather than making yesterday last, we are committed to building tomorrow – by learning and being open to change.



# Leading through technology



### Our strategy is leadership through technology,

and we will expand this by creating an open ecosystem for everyone.



# Interoperable and connected ecosystem Four technology levers



Life cycle cost optimized rail infrastructure & rolling stock



100% system availability



Maximized network capacity



Optimized customer experience and processes

## Provide sustainable, comfortable, and cost-effective rail solutions



#### 100% system availability



## Up to **30%**

reduction of unscheduled depot stops through maintenance intelligence

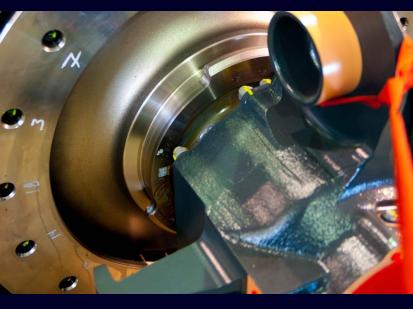
## Up to **10%**

service reliability improvement through digital asset management for rail systems





#### **100% system availability** Selected proof points



#### TSSSA

... is designed to improve maintenance operations and fleet performance at a fixed cost to continuously improve our performance and performance of your fleet.

Venture trainsets for Brightline Florida



#### Train dispatching services

Metrolinx, Toronto, Ontario

... integrates all rail operations and operating rules for the safe, efficient control of train traffic.



#### **Maintenance services**

... include full maintenance and technical support operations to optimize the rail system.

Venture trainsets for Brightline Florida

# Accelerating digital transformation



#### Why we need to digitalize railways now

The demand for sustainable mobility is growing

06

Managing all assets centrally increases availability The new normal makes passenger movement less predictable

**N2** 

Passengers expect service-like convenience from mobility providers Building new tracks is not always the solution

03

**08** Passengers don't want to navigate multiple <u>mobil</u>ity offerings Infrastructure in the cloud is less prone to failure

Truly seamless travel requires connected ecosystems

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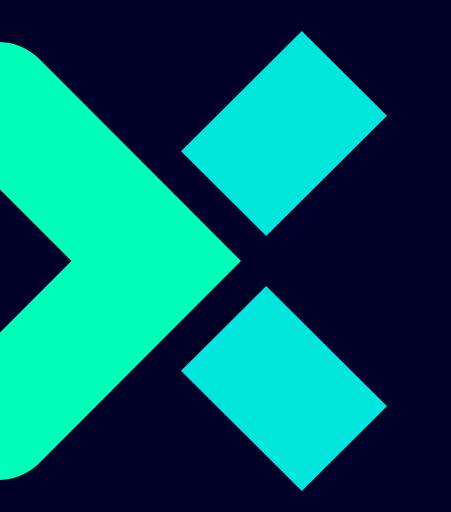
05

downtimes

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Scheduling maintenance

based on data reduces



Siemens Xcelerator connects different mobility players on one open digital business platform using APIs to help unify systems and improve operations.

#### How do we do this?

Make software more modular

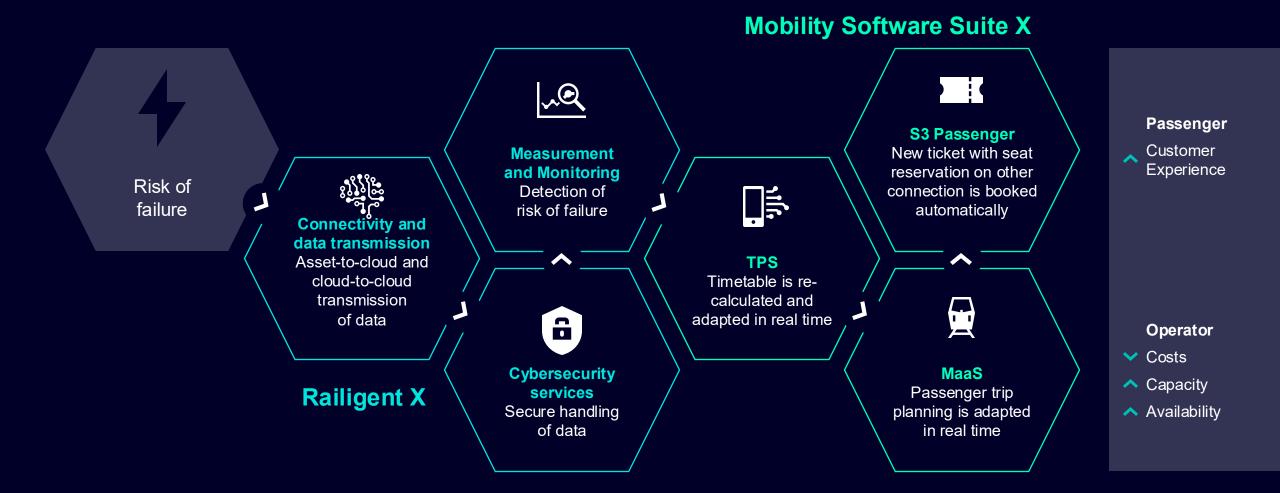
Use standardized APIs

Move software modules to the cloud





#### By opening interfaces horizontally and vertically, both operators and passengers will benefit | Exemplary use case



# Our industry leading offerings



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# Rail Services provides services for Rolling Stock and Rail Infrastructure throughout the entire lifecycle, giving rail traffic a powerful and reliable basis



#### **Spare part services**

Amtrak Northeast Corridor

 A 15-year TSSSA agreement with Amtrak for the fleet of 70 ACS-64 locomotives maintains the vehicle's online transmission data, analysis systems, and actions generated for the depot



#### **Maintenance services**

#### **Brightline Florida**

- Brightline needed 100% fleet availability and reliability to keep their trains running on time
- We combined proven maintenance solutions and the latest in digital monitoring and analysis to guarantee fleet availability and make it happen



#### **Overhaul services**

#### TriMet Portland

- Overhaul of 70 light rail vehicles reaching half of service life to increase their value over the lifecycle
- Reduced energy consumption and saved resources for new vehicles



#### Track, signal, and rightof-way services

- Our boots-on-the-ground maintenance teams provide 365, 25-7 service for dozens of railways in North America
- Expertise in track and signaling, electrification, and communication systems servicing



#### **Accident and Corrosion Repair**

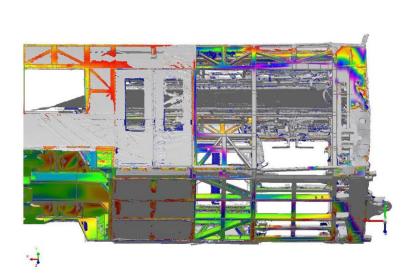


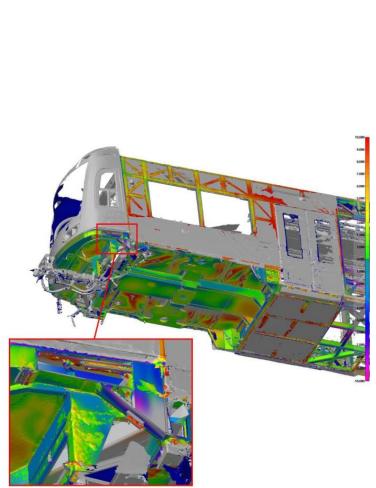


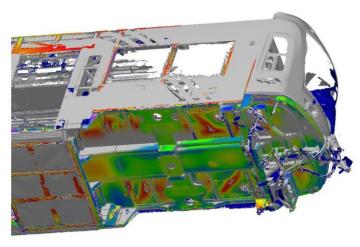
- Damage Assessment
- Engineering analysis
- Supply Chain
- Obsolete material
- Matches OEM design
- Disassembly, Structural repair, reassembly
- Testing and commissioning
- Quality Assurance
- End to end project management

Material Purchasing       Mon 8/5/24 - Fri 6/6/25       Structural Repair     Re-Assembly       Final Assembl	Material Purchasing Mon 8/5/24 - Fri 6/6/25		Engineering Mon 8/5/24 - Fri 9			Finishing Mon 2/24/25 - Fri 7/25/25				Finish Fri 8/1
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#### **CS Accident Repairs: 3D laser scan**



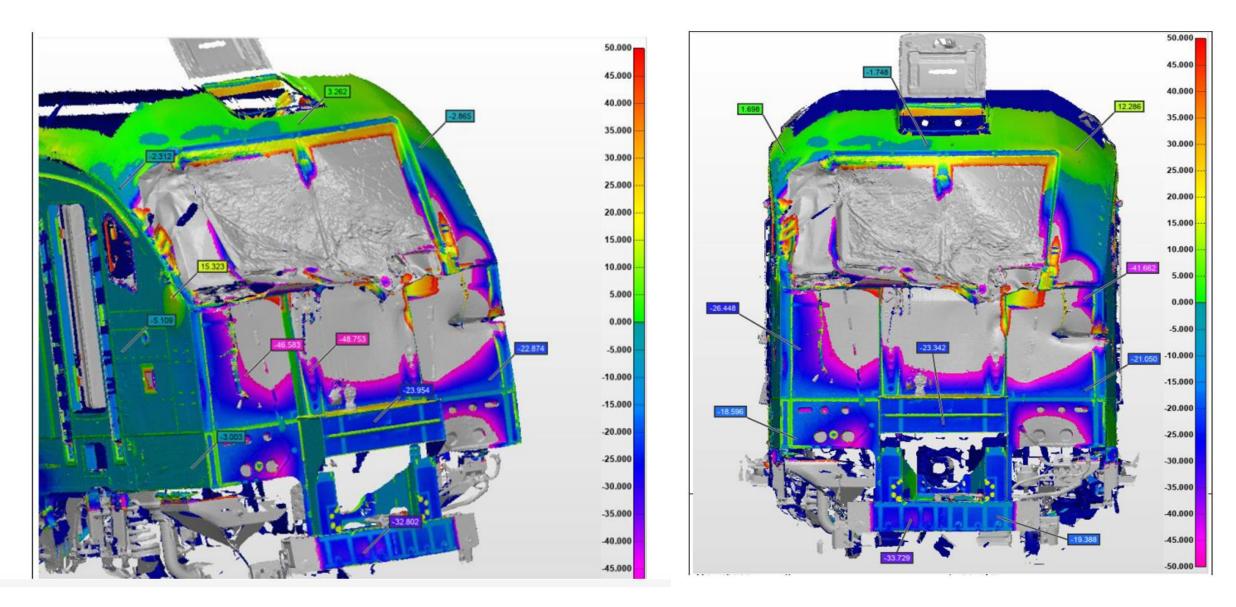


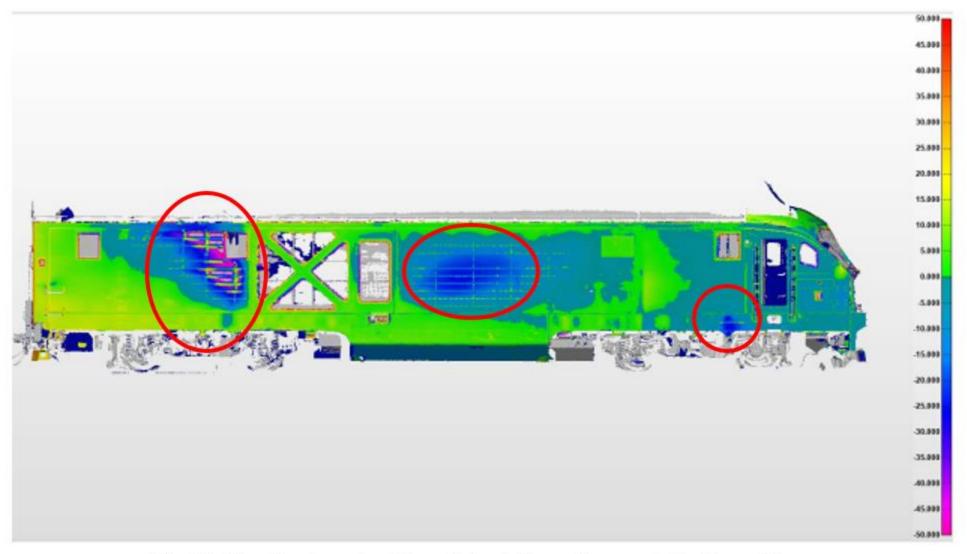


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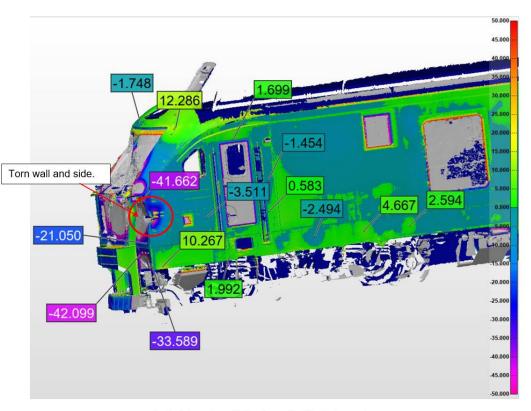
#### Scanning Evaluation



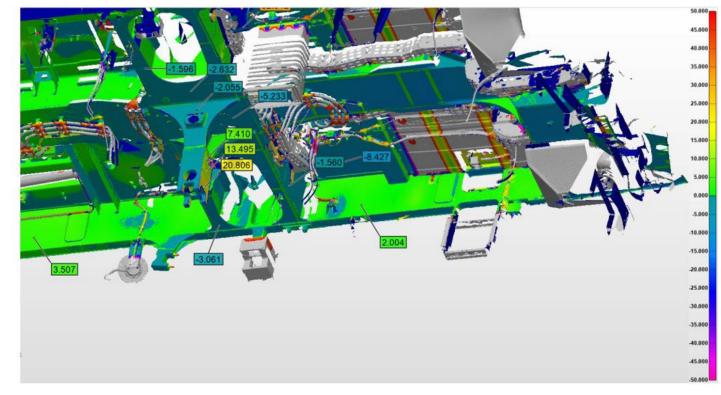


Right side display significant deviations from original positions

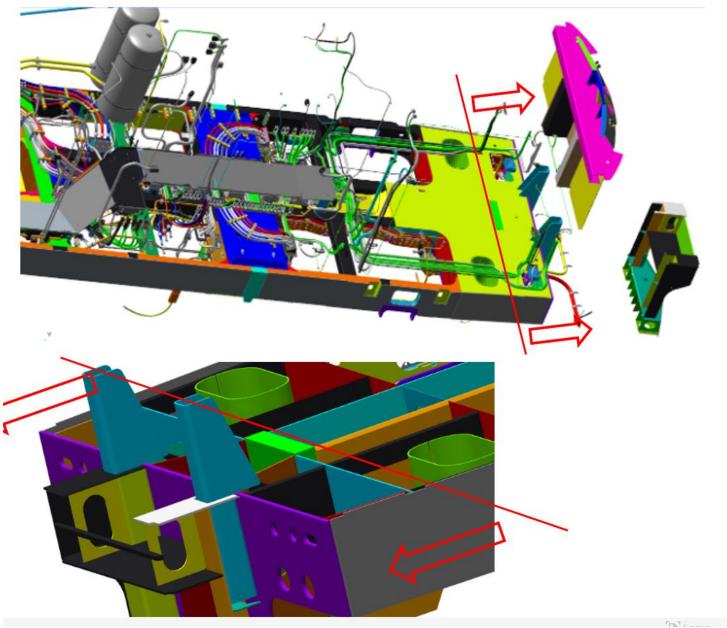




Left side cab wall displays visible deformed areas

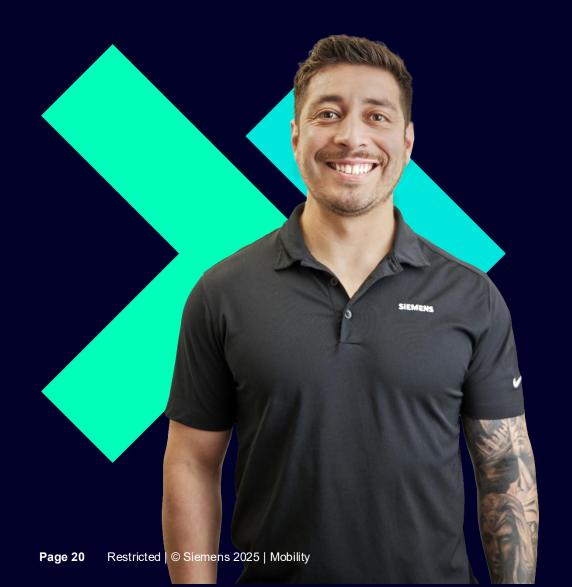


Forward pivot pin view is observed from the right-hand side to the left-hand side





#### **Our passion for mobility in North America**



**4,500** Employees

8 Manufacturing facilities

**2,000+** U.S. suppliers

**Mobility solutions are made by people – it's up to us to lead the change and create impact** Our Employer Value Proposition



#### Impact

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From Day 1, our employees are empowered to create an impact with their full potential and creativity to make a difference for a better tomorrow.

### Culture

We truly have an inclusive and diverse team culture where everybody can be themselves.

#### Career

A superior variety of global career journeys in businesses, countries, and job families help our people stay relevant.



# Contact

Siemens Mobility North America HQ 1 Penn Plaza New York, NY 10017

Siemens Mobility USA Website siemensmobility.us@siemens.com

For further information:

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<u>Careers</u>

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Connect with the mobility community

Experience and learn about the mobility world through meaningful stories

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